



UNITED NATIONS  
UNIVERSITY  
**UNU-EHS**  
Institute for Environment  
and Human Security

*Water-Related Information System for the  
Sustainable Development of the Mekong Delta,  
Vietnam*



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Production-centred Interview

**[Hamlet] [Production type]**

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Context

<i>Interviewee:</i>	HH number:
	Qur number:
<i>Interviewers:</i>	Data entry:
<i>Date:</i>	<i>Time:</i>
<i>Hamlet:</i>	<i>Commune:</i>

*Impression:*

*other comments*

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**Information WISDOM and PhD:**

Thank you very much for coming here and taking the time to talk with us. The research project is part of a cooperation between Vietnam and Germany. As you might already know, we are trying to learn more about the situation in your hamlet. Your knowledge and experience can help us to understand and find ways how to improve the circumstances for the people in rural areas of the Mekong Delta. The interview will take around [...] hours. The things you tell us will be kept confidential and will only be used for scientific purposes.

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## Guidelines Production-centred interviews

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### General information

What product do you produce (specific product name/variety)  
When did the different seasons of production start and end in **2011**?  
When do they start/end when it is a **early cropping**? In which year was that the case?  
When do they start/end when it is a **late cropping**? In which year was that the case?

### Flooding/Salinity

When did flooding/salinity occur in **2011**  
When does flooding/salinity occur normally

### Production steps

What are the different production steps in each season and from when to when were they conducted in 2011?  
When do they start/end when it is a **early cropping**? In which year was that the case?  
When do they start/end when it is a **late cropping**? In which year was that the case?

### Activities

What activities do you do in each of the production steps?  
How many people of your family are involved in this activities? Who?  
How much time does each of them spend on this activity?

### Inputs and assets

What do you need for this activity ?  
Productive assets  
Inputs  
How much of this do you need per 0,1 ha in 2011?  
How much did you spend per unit on this item?  
What was the max. amount you ever needed?  
When and why did you need more then?  
What was the min Amount you ever needed?  
When and why did you need less then?

### other costs

Do you have any other yearly costs (irrigation fee, land rent, ...)?  
Costs of reproduction  
Costs of repairing the embankment

### Main revenues

How high was the output in 2011/cong  
How much of it did you sell?  
Sold to whom?  
at what price?  
Sold when?

### Other usages of output

How much did you keep for subsistence?

How much for seeding next crop?

What did you do with the straw?

Other side revenues?

	Salinity /Flooding 2011 (example colours according to severity)	2010/ 2011 (example)	Steps	Required labour, responsible person	Required time	Required assets	Required inputs	Specification	Amount	2011	Total	<u>Max.</u>	Reason	<u>Min.</u>	Reason	<u>Max.</u>	Reason	<u>Min.</u>	Reason
										Price/Unit		<u>Amount</u>		<u>Amount</u>		<u>Price</u>			
January																			
February			Prepare soil (W-S) Seeding (W-S)																
March			Caring (W-S)																
April			Salinisation W-S season																
May			Prepare soil (S_A) Seeding (S-A)																
June			Caring (S-A)																
July																			
August			Harvest (S-A)																
September			Prepare soil (A-W) Seeding (A-W)																
October			Caring (A-W)																
November																			
December			Harvest (A-W) Post Harvest 2nd season																
GENERAL INFORMATION				COSTS										CONTRIBUTION MARGIN					
Product				Total variable costs										Turnover					
Size of your plot				Yearly costs										Total costs					
Location of plot				Costs of assets:										Contribution margin					
Sold to whom				Machines										Fix costs					
Special arrangements with traders				Tools															
Sold when				Total costs															
				BENEFITS															
				Amount produced (unit and kind of output)															
				Amount sold (unit and kind of output)															
				Amount for subsistence															
				Amount for seeding next crop															
				Utilization of straw															
				Other side revenues															
				Total benefits															